

Finding the Intent of the Customer in Automobile Showroom

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ABSTRACT: Intentfinderisawebsiteforbike showroomanddifferent technologieshavebeenusedinthislikemachine learning,cloudcomputing.Machinelearningissubpartofartificialintelligence.Itisuse thealreadypresentdatasetsandalgorithmstopredict theoutputandfutureaccuracyandimprovement.Itisimportanttoselectingbestmachinelearningalgorithm.

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I. INTRODUCTION

Intent finder is website for bike showroom and different technologies have been used in this like machine learning and cloud computing .Machine learning is a program that analysis data and learn to predict the outcomes. Python language comes with many libraries and framework that make coding easy. Cloud computing is on demand availability of computer system resources, especially data storage and computing power without direct active management by the user.

In MACHINE LEARNING we used the algorithm named as RAKE algorithm (Rapid Automatic Keyword Extraction) is a domain-Independent keyword extraction method which uses of stop watch and phrases delimiter to detect the most relevant words or phrases in the data.

Google Firebase is google-backed application development software.

Speech-to-Text (STT) is a useful technology that converts any speech into a text. For this process we use the technique called RAKE (Rapid Automatic Keyword Extraction).

Rapid Automatic Keyword Extraction (RAKE) is a well-known keyword extraction method which uses a list of stop words and phrase delimiters to detect the most relevant words or phrases in a piece of data.

II. RELATED WORK

Speech Recognition using machine learning by Vinitvashisht, Adityakumar Pande, Satya Prakash Yadav.

The Author of this paper imply that speech recognition is a technology that allow a device to record the words that spoken by a user or customer into a microphone. After that this words are processed over speech recognition and at the end, the output of the system recognized the words. Speech recognition system can be classify in the manner of their capability to understand the terms and list of the words they have in a number of loops. A preferable condition in the speech recognition process is where the spoken words are heard.

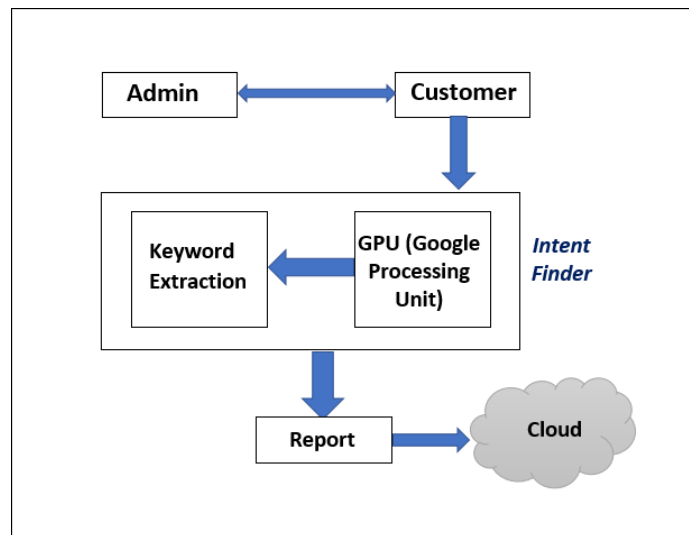
Predicting customer call intent by analyzing phone call transcripts based on CNN for multi-class classification by Junmei Zhong and William Li.

In this paper, they developed a CNN-based predictive model for auto dealership customer call intent prediction. After experiments results describe that the CNN algorithm with enough training data generates state-of-the-art prediction performance. In the future, they are going to research other deep learning algorithms in intention prediction.

Automatic Keyword Extraction from Individual Documents by Stuart Rose, Dave Engel, Nick Cramer.

In following sections, they represent Rapid Automatic Keyword Extraction (RAKE), an unsupervised, domain independent and language independent method for extracting keywords from separate documents. RAKE uses stop word (and, is, an, the etc) and phrase delimiters to partition the document text into candidate keywords, which are sequences of content words as they occur in the text.

III. SYSTEM ARCHITECTURE



MODULES:

ADMIN: Firstly, admin has to register on the system if already registered on the system then he has to login.

LOGIN: Admin has to register on the system using unique ID and password.

CUSTOMER: It is a person or customer that is visited to the bike showroom for buying purpose.

INTENT FINDER:

i) GPU (Google Processing Unit): It takes input as a voice of the customer and converted into text.

ii) KEYWORD EXTRACTION: After conversion of speech into text, we can extract the text using RAKE (Rapid Keyword Extraction) algorithm.

RESULT: The interest of the customer is calculated and display the customer report to the admin.

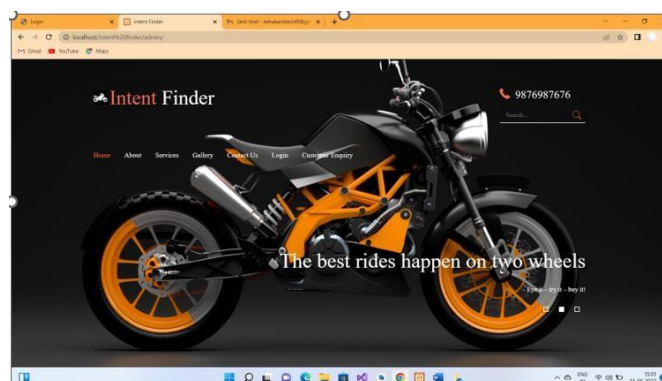
IV. PROPOSED SYSTEM:

The proposed system of Intent Finder website provides a very effective solution, in which users can view every detail of the bikes, online. Admin can login into the system for accessing and monitoring the user's activity. This system provides extra feature to the admin that is named as "Intent Finder" which is used for finding the interest of the customer in specific product model. In this feature, when the customers are visited to the showroom for purchase the bike then their communication started for enquiring for bike at that time their voice is detected. Then the detected voice can be converted into text using Google API web kit. After that the text is extracted using the RAKE (Rapid Automatic Keyword Extraction) algorithm which is Machine Learning algorithm which extracts the keywords (Corpus). Based on that corpus, interest

sgeneratedintheformofpercentageandstoresintheformtableonthecloud.Admincanreferthisgeneratedinteresttounderstand the customersrequirements.

V. Customer Module

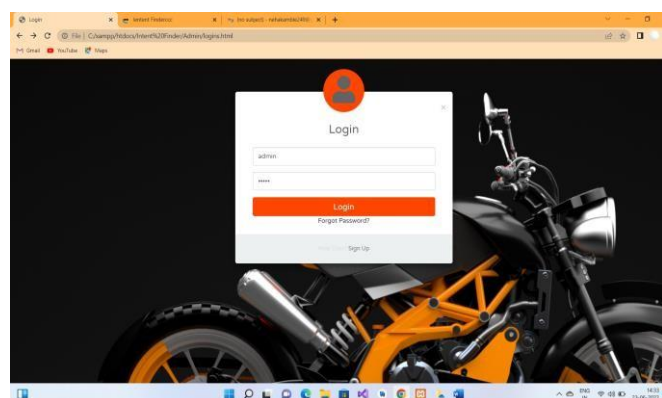
i) Home Page



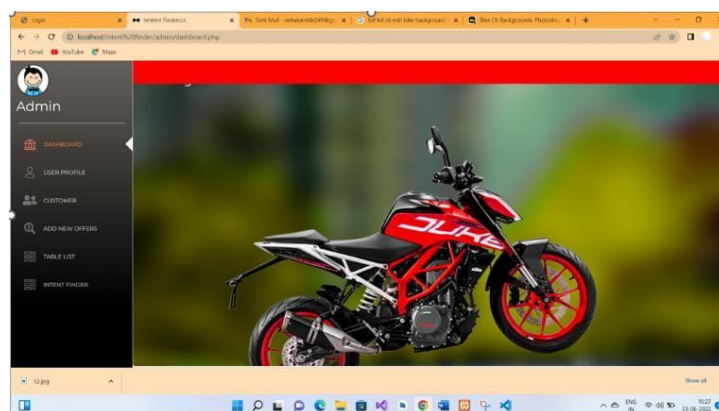
ii) Login Module

1) Admin Module:

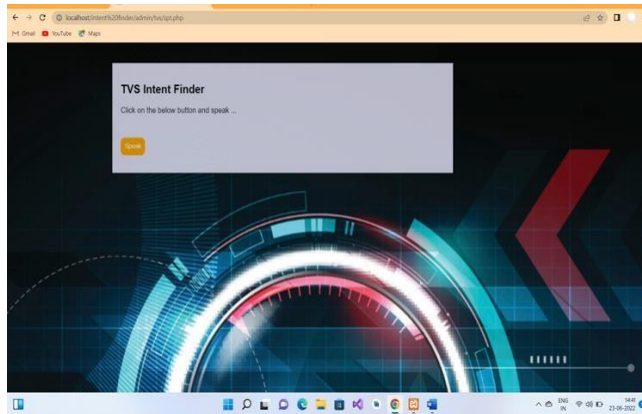
1. Signup: To enter into module, admin needs to create account.
2. Login: It provides login functionality for the admin.



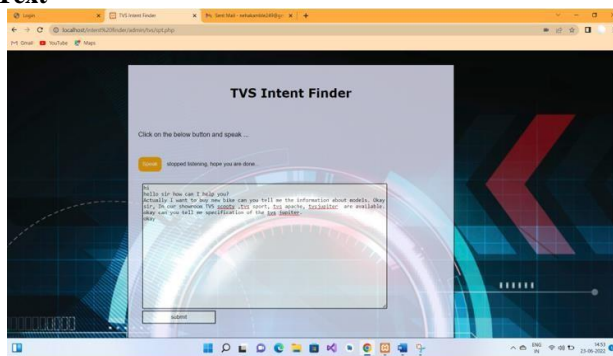
iii) Dashboard



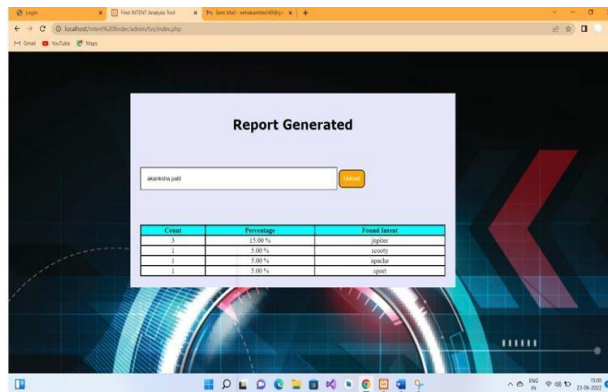
iv) **Intent Module:** This module helps the admin to find the interest of the customer in a specific model.



v) **Conversion of Speech to Text**



vi) **Result:**

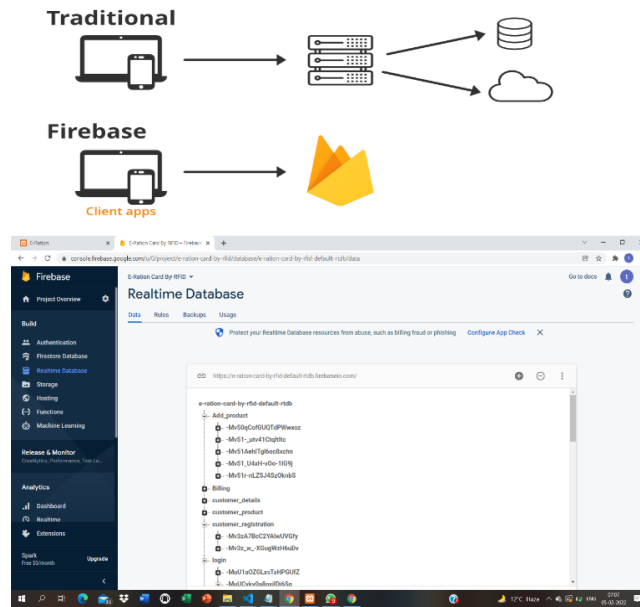


VI. CONCLUSION

The implementation of the Intent Finder Website can be concluded as follows:

- This website is useful for visitors to see bikes quickly and comfortably by utilizing web-based technology.
- This website is most effective system also for admin to finding the interest of the customer easily, quickly and safely.

vii) **Firestore:**



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